

Employers' Coalition on Health

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OVERVIEW

For more than a decade, the Employers' Coalition on Health (ECOH) has worked to improve the value of healthcare and administrative services to its member companies, employees and their families by negotiating service contracts with healthcare providers throughout northern Illinois and southern Wisconsin. Large and small employer members of this non-profit organization enjoy significant annual savings on their healthcare costs and access to valuable information to make informed decisions about their quality of care.

As local people working together, the Employers' Coalition on Health is committed to ensuring its members have access to the highest quality of care, at reasonable costs. In addition, ECOH works with local healthcare providers to improve the quality of care through evidence informed treatment for diseases such as diabetes and hypertension.

Smaller employers can become members of the coalition through fully insured consumer products that accesses ECOH's two broad provider networks.

HEADQUARTERS

Rockford, Illinois

EXECUTIVE DIRECTOR

Paul W. Brand

MEMBER COMPANIES

1995: 10 businesses from Rockford, IL

2009: 160 businesses from northern Illinois & southern Wisconsin; 50,000 lives affected

QUALITY INITIATIVES

- Clinical Performance Measurement which will measure the efficiency and quality of its network physicians
- Diabetic Management
- Recommending Benefit Language for Company Benefit Plans
- Project to Control High Cost Claimants
- Hospital Quality Initiatives including: Patient Satisfaction Survey, Joint Commission, Leapfrog Quality Language in Provider Contracts, and Hospital Collaborative on Patient Safety
- Walgreen's Health Initiative – Pharmacy Benefit Management
- National Quality Forum – Members of this national organization that promotes quality

EXAMPLE MEMBER COMPANIES: AMCORE Bank, Haldex Hydraulics, Hamilton Sundstrand, Spacesaver Corporation, EverReady Pin & Manufacturing, Inc., Wahl Clipper of Sterling/Rock Falls, Do It Best, Berner Foods of Dakota, South Beloit Community School District #320, and Regal Beloit Corporation.

ANNUAL SAVINGS: ECOH offers "Top-of-Market" discounts to our member companies. As an example, in 2008 some of our member companies experienced 12-month in-patient hospital discounts in excess of 59% while others experienced 12-month in-network physician discounts of 43%. At a minimum, the average member company should save over 33% percent on annual healthcare costs.

Why join ECOH? From EverReady Pin & Manufacturing, Inc., Insurance Administrator Lorrie Liphart: "When we decided to join ECOH, we were looking for a local PPO with a strong commitment to the employee, yet offering the best care for the best prices. ECOH by far is able to obtain the most cost savings for businesses and their employees, the best care available for the dollar, and their response and attentiveness to our needs is amazing."